



SACRAMENTO CITY UNIFIED SCHOOL DISTRICT BOARD OF EDUCATION

Agenda Item 11.1a

Meeting Date: January 14, 2021

Subject: Approval/Ratification of Grants, Entitlements, and Other Income Agreements
Approval/Ratification of Other Agreements
Approval of Bid Awards
Approval of Declared Surplus Materials and Equipment
Change Notices
Notices of Completion

- Information Item Only
- Approval on Consent Agenda
- Conference (for discussion only)
- Conference/First Reading (Action Anticipated: _____)
- Conference/Action
- Action
- Public Hearing

Division: Business Services

Recommendation: Recommend approval of items submitted.

Background/Rationale:

Financial Considerations: See attached.

LCAP Goal(s): College, Career and Life Ready Graduates; Safe, Emotionally Healthy, Engaged Students; Operational Excellence

Documents Attached:

1. Grants, Entitlements, and Other Income Agreements
2. Expenditure and Other Agreements

<p>Estimated Time of Presentation: N/A Submitted by: Rose Ramos, Chief Business Officer Jessica Sulli, Contract Specialist Approved by: Jorge A. Aguilar, Superintendent</p>

GRANTS, ENTITLEMENTS AND OTHER INCOME AGREEMENTS – REVENUE

<u>Contractor</u>	<u>New Grant</u>	<u>Amount</u>
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ADULT EDUCATION

Sacramento Employment and Training Agency A20-00105.1	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	Original Amount: \$70,400 Increase: \$9,240 New Total: \$79,640
<p>10/1/20 – 9/30/21: Refugee Support Services (RSS) funds will continue to provide refugees direct services that result in economic self-sufficiency and reduced dependency on public assistance. Services will be provided to 22 students at the Charles A. Jones Career and Education Center and will include vocational English language instruction, Adult Basic Education (ABE), high school completion/equivalency, career exploration, labor market research, career pathways development, work based learning, vocational training, support services, and job placement and retention services. Special focus will be placed on targeting outreach to refugee and Special Immigrant Visa (SIV) holder populations. Additional funds are to provide support services to Sacramento County refugees experiencing financial hardship due to the pandemic.</p>		

Valley Vision A21-00061	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	\$28,760 No Match
<p>9/22/20 – 12/30/20: Charles A. Jones Career and Education Center (CAJ) in partnership with Sacramento Valley Manufacturing Initiative (SVMI) with Valley Vision as Fiscal Agent will deliver online and in-person curriculum to students enrolled in the CAJ-SVMI Dislocated Workers Manufacturing Training Program. CAJ will provide a Manufacturing Pre-apprenticeship instructor for the program; online OSHA 10 certification, an online manufacturing curriculum, 6 hours of in-person forklift certification training to students, and forklift training for instructors to support classroom instruction. CAJ will deliver curriculum to eligible students who live in the City of Sacramento boundaries, including to residents who reside in Low-to-Moderate CDBG Eligible, Promise Zone, and Opportunity Zone areas of the City of Sacramento that have lost their jobs or have had their jobs displaced because of COVID-19, and who are age 18 or older. This training occurred under the supervision of CAJ staff between October 1, 2020 and December 18, 2020, and will be funded by the Sacramento COVID Relief Workforce Recovery Program.</p>		

STUDENT SUPPORT & HEALTH SERVICES

Kaiser Foundation Hospitals A21-00057	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No, received grant in 2019/20	\$25,000 No Match
<p>7/1/19 – 6/30/20: The Access to Mental Health Project will support the social, emotional and mental health needs of District students through services provided by SCUSD’s Connect Center, a centralized Student Support Center that serves as a “gateway” to critical support services for students and families in the District. This central hub is designed to increase coordination of services by providing a single, easily identifiable point of access and assistance to address the social, emotional, and health needs of all students.</p> <p>Connect Center staff provide support to the District’s lesbian, gay, bisexual and transgender students. Connect Center staff also provides training to District staff, schools and the larger community about the unique challenges of this vulnerable population. Their work ensures that these students receive equal access to educational opportunities. The Family Youth and Mental Health Advocate will provide information/referral on community services, short-term supportive counseling and advocacy</p>		

EXPENDITURE AND OTHER AGREEMENTS

Restricted Funds

<u>Contractor</u>	<u>Description</u>	<u>Amount</u>
<u>SAFE SCHOOLS</u>		
ICU Technologies R21-01864	12/10/20: Ratification is requested for purchase of networked, high definition security cameras for installation at all campuses in the District. Traditionally site staff patrol and engage with students during pass times and intervene to circumvent conflict. The requirement for social distancing and appropriate utilization of masks while students are on campus requires additional capacity to monitor students' behavior and activity beyond the proximity of foot patrol. District staff have researched monitoring related resources and determined that this system and the related equipment and software below will significantly reduce the need for exposure among staff and students and will provide for an increased capacity to enforce the guidelines, ultimately achieving the overarching goal of reducing the potential for contagion. In this way staff can be dispatched to areas / groups to assure compliance and may review past activity for an appropriate contact tracing outcome. This system enables multiple users to aid in the process as it provides access to monitoring from cell phones, tablets, laptops and desktop computers.	\$997,998 CARES Act Funds
New Contract: <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No		
ICU Technologies R21-02213	12/10/20 – 12/9/23: Ratification is requested for purchase, installation and annual licensing for FususCORE appliance and FususONE cloud-based software. Units will be installed at each campus in the District. FususCORE will connect to every camera on the campus' network to build a separate unified feed for the web-based FususONE account. After much research, staff have determined the Fusus network technology optimizes the District's existing camera system(s) and provides an additional alert mechanism that allows for enhanced communication and maximum capacity at the lowest price point.	First Year: \$131,517 CARES Act Funds Years 2 & 3 \$93,600 General Fund Total: \$225,117
New Contract: <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No		



Sacramento
Employment and
Training
Agency

December 9, 2020

Dr. Susan Lytle Gilmore, Ph.D., Director Adult Education
Sacramento City Unified School District
5451 Lemon Hill Avenue
Sacramento, CA 95824

GOVERNING BOARD

LARRY CARR
Councilmember
City of Sacramento

PATRICK KENNEDY
Board of Supervisors
County of Sacramento

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Board of Supervisors
County of Sacramento

SOPHIA SCHERMAN
Public Representative

JAY SCHENIRER
Councilmember
City of Sacramento

KATHY KOSSICK
Executive Director

925 Del Paso Blvd., Suite 100
Sacramento, CA 95815

Main Office
(916) 263-3800

Head Start
(916) 263-3804

Website: <http://www.seta.net>

CFDA#: 93.566

Dear Dr. Gilmore:

Congratulations! Pursuant to action by the SETA Governing Board on December 3, 2020, Sacramento City Unified School District's Agreement #074430RS-20 has been augmented a total of \$9,240 in Refugee Support Services (RSS) COVID-19 Supplemental funds to provide additional support services to Sacramento County refugees experiencing financial hardships due to the pandemic.

This is new funding, and will be documented, tracked and reported separately. As a result, we will be collecting separate budgets containing the individual awards listed below. In order to proceed with the contract modification process to add the additional funding, the following documents, provided to you electronically, must be completed and submitted to SETA:

Budget and Cost Allocation Plans

- ELL in the amount of **\$9,240**

Please be advised that this funding is limited to housing, utility, and/or technology assistance to refugees enrolled in your RSS employment programs, therefore, the award under each activity must be allocated to the Supportive Services line-item under the Direct Participant cost category of your budgets. Funds cannot be allocated to any other line-item.

Time is of the essence, therefore, please submit the completed documents to corey.lagbao@seta.net no later than **Monday, January 4, 2021.**

If you have any questions or need assistance in completing these forms, please contact me via email or at (916) 263-3838.

Sincerely,


Corey Lagbao
Workforce Development Analyst III

cc: Eileen Prince-Ramos

CARES Act Grant Subaward Agreement

This CARES ACT GRANT SUBAWARD AGREEMENT (this “Subaward Agreement”) dated September 22, 2020, for purposes of identification, is between VALLEY VISION, a California nonprofit corporation, acting as fiscal agent for the Sacramento Valley Manufacturing Initiative (SVMI), and the subrecipient, the Charles A Jones Career & Education Center, the adult education school for the Sacramento City Unified School District.

Background

WHEREAS, Valley Vision is the “Grantee” under that certain CARES Act Grant Agreement between the CITY OF SACRAMENTO, a California municipal corporation (the “City”) and Valley Vision, a copy of which is attached hereto as Exhibit A (the “Grant Agreement”); and

WHEREAS, pursuant to the Grant Agreement, Valley Vision is obligated to enter into subaward agreements with a multidisciplinary coalition of workforce development organizations and individuals, including Subrecipient, to assist Valley Vision & SVMI to implement the Program (as such term is defined in the Grant Agreement); and

WHEREAS, the Subrecipient desires to assist Valley Vision to implement the Program by carrying out the activities listed in Exhibit B attached hereto (the “Authorized Activities”); and

WHEREAS, with these background facts in mind, Valley Vision and Subrecipient agree as follows:

Agreement

1. **Term.** This Subaward Agreement takes effect on the date that all parties have signed it, as indicated by the dates in the signature blocks below, and shall remain in effect until December 30, 2020, or the expiration or termination of the Grant Agreement, subject to the termination provisions set forth herein.
2. **Disbursement of Subaward.** Valley Vision shall disburse to the Subrecipient, from the CRF funds received by Valley Vision under the Grant Agreement, a sum not to exceed \$28,760 as provided in Exhibit C. The funds disbursed by VALLEY VISION under this Subaward Agreement are referred to as the “Subaward.” The Subaward constitutes “CRF funds” (as such term is defined in the Grant Agreement) and VALLEY VISION shall not be obligated to disburse any portion of the Subaward to the Subrecipient unless and until VALLEY VISION has received CRF funds from the City under the Grant Agreement.
3. **Subrecipient’s Obligations.** Subrecipient acknowledges and agrees that, inasmuch as the Subaward is a subaward of CRF funds, Subrecipient shall be bound by, and shall comply with, all the obligations that the Grant Agreement imposes on Valley Vision. Without limiting the generality of the foregoing, Subrecipient specifically acknowledges and agrees that the following provisions of the Grant Agreement shall apply to Subrecipient, with such changes in the content of such provisions as are necessary to substitute Subrecipient for Grantee:
 - a. Section 3 (Separate Accounts);
 - b. Section 4 (Authorized Uses); provided that in paragraph (a) thereof, references to attachment 1 and attachment 2 shall refer to Exhibits B and C, respectively, of this Subaward Agreement;

- c. Section 5 (Books and Records);
- d. Section 6 (Supervision or Discipline of Minors);
- e. Section 8 (Pass-through Entity and Subrecipient Requirements); provided that in paragraphs (g) and (h) thereof, references to the City shall be changed to VALLEY VISION; and provided, further, that Subrecipient shall provide the closeout report described in paragraph (h) thereof to VALLEY VISION no later than March 1, 2021;
- f. Section 13 (Conflicts of Interest).

For the avoidance of doubt, the Subrecipient agrees that (x) it shall not use CRF funds to supplant funding provided by the City to the Subrecipient under any other agreement; (y) it shall include a term in every grant subaward agreement and contract that prohibits the subrecipient or contractor from using CRF funds to supplant funding provided by the City directly or indirectly to the subrecipient or contractor; and (z) if it has received other CRF funds from the City or any other entity, or has received other federal funds (e.g., payroll protection act loan, etc.), it shall not use the CRF funds awarded pursuant to this Subaward Agreement to pay for direct or indirect costs already covered by the other federal funds or CRF fund payments.

4. **Books and Records.** In addition to Subrecipient's obligations under Section 5 of the Grant Agreement, during the term of this Subaward Agreement and for the period of time required under Section 5 of the Grant Agreement, Subrecipient shall (a) make its books, records, accounts, employees, performance-related records, property, and equipment related to this Subaward Agreement available to VALLEY VISION at all reasonable times so that VALLEY VISION may determine that Subrecipient has complied with this Subaward Agreement; and (b) upon demand by VALLEY VISION, reimburse VALLEY VISION for all CRF funds that VALLEY VISION determines were expended for activities other than Authorized Activities in accordance with the CARES Act and the Guidance.
5. **Reports.** In addition to Subrecipient's reporting obligations under Section 8 of the Grant Agreement, Subrecipient shall document and timely report to VALLEY VISION the information detailed in Section 2 of Attachment 1 of the Grant Agreement (as applicable to the Authorized Activities being performed by Subrecipient under this Subaward Agreement), so as to enable VALLEY VISION to fulfill its documentation and reporting obligations to the City under such Section.
6. **Indemnity.** Subrecipient shall defend, hold harmless and indemnify VALLEY VISION, its officers, directors, employees, and agents, and each and every one of them, from and against any and all actions, damages, costs, liabilities, claims, demands, losses, judgments, penalties, costs, and expenses of every type and description, including, but not limited to, any fees and/or costs reasonably incurred by VALLEY VISION's attorneys and any fees and expenses incurred in enforcing this provision (collectively, "Liabilities"), including Liabilities arising from personal injury or death, damage to personal, real, or intellectual property or the environment, contractual or other economic damages, or regulatory penalties, arising out of or in any way related to this Subaward Agreement, whether or not (i) such Liabilities are caused in part by a party indemnified hereunder or (ii) such Liabilities are litigated, settled, or reduced to judgment, except that the foregoing indemnity does not apply to liability for any damage or expense for death or bodily injury to persons or damage to property to the extent arising from the sole negligence or willful misconduct of VALLEY VISION, its agents, servants, or independent

contractors who are directly responsible to VALLEY VISION, except when such agents, servants, or independent contractors are under the direct supervision and control of the Subrecipient.

7. **Insurance.** During the term of this Subaward Agreement, the Subrecipient shall maintain insurance coverage that meets the requirements set forth in Section 12 of the Grant Agreement, with the additional requirement that, for purposes of this Subaward Agreement, wherever Section 12 refers to the City, such references shall also include VALLEY VISION, and wherever Section 12 refers to the City, its officials, employees, and/or volunteers, such references shall also include VALLEY VISION, its officers, employees, and/or volunteers.
8. **Termination.** This Subaward Agreement shall automatically terminate in the event that the Grant Agreement is terminated. In addition, VALLEY VISION may terminate this Subaward Agreement if VALLEY VISION determines that:
 - a. The Subrecipient has failed to perform, or has performed unsatisfactorily, any term of this Subaward Agreement, including failing to use the CRF funds solely for Authorized Activities in accordance with the CARES Act and the Guidance;
 - b. The Subrecipient has made (with or without knowledge) any material misrepresentation of any nature with respect to any information or statements furnished to VALLEY VISION in connection with this Subaward Agreement; or
 - c. There is pending litigation with respect to the performance by Subrecipient of any of its duties or obligations under this Subaward Agreement that may materially jeopardize or adversely affect the undertaking of or the carrying out of the Authorized Activities.

In the event of termination of this Subaward Agreement for any reason, Subrecipient shall immediately return all unexpended CRF funds to VALLEY VISION or, if directed by VALLEY VISION or the City, to the City.

9. **Miscellaneous.**
 - a. *Notices.* Any notice, request, report, or demand under this Subaward Agreement must be in writing and will be considered properly given and effective only when mailed or delivered in the manner provided by this paragraph to the persons identified below or their successors. A mailed notice, application, request, report, or demand will be effective or will be considered to have been given on the third calendar day after it is deposited in the United States Mail (certified mail and return receipt requested), addressed as set forth below, with postage prepaid. A notice, application, request, report, or demand sent in any other manner will be effective or will be considered properly given when actually delivered. Any party may change its address for these purposes by giving written notice of the change to the other party in the manner provided in this paragraph.

If to VALLEY VISION:

Valley Vision

3400 3rd Avenue

Sacramento, CA 95818

Attention: Kari MacDonald, Senior Director of Business Operations or
Evan Schmidt, Chief Executive Officer

and

Sacramento Valley Manufacturing Initiative, Inc.
% Valley Vision
3400 3rd Ave, Sacramento, CA 95817
Attention: Dean Peckham, Executive Director

If to Subrecipient:

Sacramento City Unified School District
Contracts Office
5735 47th Avenue
Sacramento, CA 95824

- b. *Definitions.* Capitalized terms used but not defined in this Subaward Agreement shall have the meanings ascribed to such terms in the Grant Agreement.
- c. *Assignment.* The Subrecipient may not assign or otherwise transfer this Subaward Agreement or any interest in it without VALLEY VISION's written consent, which VALLEY VISION may grant or deny in its sole discretion. An assignment or other transfer made contrary to this paragraph is void.
- d. *Successors and Assigns.* This Subaward Agreement binds and inures to the benefit of the successors and assigns of the parties. This paragraph does not constitute VALLEY VISION's consent to any assignment of this Subaward Agreement or any interest in this Subaward Agreement.
- e. *Interpretation.* This Subaward Agreement is to be interpreted and applied in accordance with California law. The exhibits attached hereto are part of this Subaward Agreement.
- f. *Waiver of Breach.* A party's failure to insist on strict performance of this Subaward Agreement or to exercise any right or remedy upon the other party's breach of this agreement will not constitute a waiver of the performance, right, or remedy. A party's waiver of the other party's breach of any term or provision in this Subaward Agreement is not a continuing waiver or a waiver of any subsequent breach of the same or any other term or provision. A waiver is binding only if set forth in writing and signed by the waiving party.
- g. *Severability.* If a court with jurisdiction rules that any nonmaterial part of this Subaward Agreement is invalid, unenforceable, or contrary to law or public policy, then the rest of this Subaward Agreement remains valid and fully enforceable.
- h. *Counterparts.* The parties may sign this Subaward Agreement in counterparts, each of which is considered an original, but all of which constitute the same agreement. Facsimiles, pdfs, and photocopies of signature pages of the Subaward Agreement have the same binding effect as originals.
- i. *Time of Essence.* Time is of the essence in performing this Subaward Agreement.
- j. *Compliance with all Laws, Requirements, and Orders.* The Subrecipient shall comply with all applicable laws, regulations, orders of public officials, and requirements in

connection with this Subaward Agreement, including all non-discrimination and equal opportunity laws.

- k. *Authority to Sign.* The person signing this agreement on Subrecipient's behalf represents that he or she is authorized to do so and that no further action beyond his or her signature is required to bind Subrecipient to this Subaward Agreement. VALLEY VISION shall have no obligations whatsoever under this Subaward Agreement, unless and until this agreement is executed by an authorized officer of VALLEY VISION.
- l. *Tax Implications and Consequences.* VALLEY VISION makes no representations as to the tax consequences associated with the disbursement of CRF funds related to this Subaward Agreement, and any determination related to this issue is the sole responsibility of the Subrecipient. Subrecipient acknowledges consulting with its own tax advisors or tax attorneys regarding this transaction or having had an opportunity to do so prior to signing this Subaward Agreement. Subrecipient acknowledges VALLEY VISION cannot provide advice regarding the tax consequences or implications of the CRF funds disbursed to Subrecipient under the terms of this Subaward Agreement.
- m. *Integration and Modification.* This Subaward Agreement sets forth the parties' entire understanding regarding the matters set forth above and is intended to be their final, complete, and exclusive expression of those matters. It supersedes all prior or contemporaneous agreements, representations, and negotiations—written, oral, express, or implied—and may be modified only by another written agreement signed by both parties.
- n. *Survival.* The following provisions shall survive termination or expiration of this Subaward Agreement for any reason, in addition to those that by their nature are intended to survive termination: Books and Records, Indemnity.

[Signature page immediately follows]

**Signature Page to
CARES Act Grant Subaward Agreement**

VALLEY VISION, a California Nonprofit Corporation

SUBRECIPIENT: Charles A Jones Career & Education Center/Sacramento City Unified School District

NAME _____

NAME _____

BY _____

BY _____

TITLE _____

TITLE _____

DATE _____

DATE _____

**Exhibit A to
CARES Act Grant Subaward Agreement
CARES Act Grant Agreement between the City and
VALLEY VISION [attached]**

**Exhibit B to
CARES Act Grant Subaward Agreement**

Subrecipient's Authorized Activities

The Subrecipient shall use the Subaward solely to do the following:

1. As part of and in furtherance of the Program, Subrecipient shall deliver online and in-person curriculum to students enrollment in the SVMII Dislocated Workers Manufacturing Training Program, provide OSHA 10 certified training, pay for student registration, and instructor forklift training to support classroom instruction. Subrecipient shall deliver curriculum to target residents who (a) reside in Low-to-Moderate CDBG Eligible, Promise Zone, and Opportunity Zone areas of the City of Sacramento as shown in Attachment 3 to the Grant Agreement that have lost their jobs or have had their jobs displaced because of COVID-19, and (b) who are age 18 or older.

2. The Subrecipient shall complete the activities in section 1 by December 30, 2020. Final invoicing for these activities must be received no later than January 10, 2021.

**Exhibit C to
CARES Act Grant Subaward Agreement**

Budget

1. VALLEY VISION shall make an initial disbursement of the Subaward equal to 50% of the sum identified in Section 2 (Disbursement of Subaward) of this Subaward Agreement no later than two weeks after VALLEY VISION receives the initial disbursement of CRF funds from the City under the Grant Agreement. VALLEY VISION shall disburse the balance of the Subaward within a reasonable time after VALLEY VISION receives the remainder of the CRF funds from the City under the Grant Agreement.

2. Subrecipient Budget

Sacramento CARES Workforce Recovery Program (WRP) Project/Program Itemized Budget Coversheet					
	Prime	SVMI	Sub	In-Kind/Match	Total
Personnel (Salaries and Benefits*)					
Outreach/Recruitment					
Case Management					
Job Placement					
Reporting/Evaluation					
Training/Education Services					
Classroom/Education Training			\$27,670		
SCUSD Indirect (3.79%)			\$ 1,094.		
TOTAL			\$28,760		
Stipends/Paid Internships/Scholarships					
Stipends					
Paid Internships					
Scholarships					
Supplies & Equipment/Fixed Assets					
Hardware					
Software					
Tools					
Equipment					
Administrative/Indirect Costs (not to exceed 10%)*					
Other Costs*					
ex. Marketing/Branding					
Total Budget					\$28,760



**Kaiser Foundation Hospitals, Northern California Region
- Grant Agreement -**

12/8/2020

Jorge Aguilar
Superintendent
Sacramento City Unified School District
5735 47th Ave.,
Sacramento, California 95824

Re: Grant Award Letter for Grant Number 117819

Dear Jorge Aguilar:

On behalf of Kaiser Permanente's Northern California Community Benefit Programs, we are pleased to inform you that a grant in the amount of \$25,000.00 has been awarded to Sacramento City Unified School District ("Grantee"). The purpose of these funds is to support the Access to Mental Health Project (the "Grant").

Kaiser Permanente has a 70-year history and our mission includes improving the health of the communities we serve. As a nonprofit integrated healthcare delivery organization, we make investments in our communities. We believe in supporting organizations like yours that make a difference in people's lives.

Grant Period

Start Date: 12/1/2020

End Date: 11/30/2021

Grant Reporting

Instructions for submitting reports will be provided at 30 days prior to the due dates.

Progress Report Due Date: 6/25/2021

Final Report Due Date: 1/14/2022

Please review the enclosed Grant Agreement (pages 1-4) and Communications Guidelines (page 5) which describe the terms and conditions of your grant.

If you have questions or require additional information, please contact your grant manager, **Brian Heller de Leon** at **brian.c.heller-de-leon@kp.org**.

Sincerely,

DocuSigned by:

E2116DEE68A54E0
Michelle Odell

Public Affairs Director, South Sacramento

12/10/2020

Date

ACCEPTED AND AGREED



**Kaiser Foundation Hospitals, Northern California Region
- Grant Agreement -**

Jorge Aguilar
Superintendent

Date



Kaiser Foundation Hospitals, Northern California Region
- Grant Agreement -

In addition to the specific terms of the Grant Award Letter for Grant Number 117819, Kaiser Foundation Hospital's ("KFH") award of this Grant, managed by the KFH Northern California Community Benefit Programs Division, is contingent upon Grantee's compliance with the following terms and conditions, and Grantee agrees to all these terms and conditions. Together, the Grant Award Letter and these terms and conditions are "the Agreement."

1. Tax-Exempt Status

Grantee is a (i) tax-exempt organization currently recognized by the Internal Revenue Service ("IRS") as a public charity described in section 501(c)(3), (8), (10) or (19) or 501(k) or 509(a)(1), (2), or (3) of the Internal Revenue Code of 1986, as amended (the "Code") or (ii) a local, state or federal government agency. If Grantee is a public charity as described in (i), then Grantee represents and warrants that

- Grantee's tax-exempt status under the Code has not been revoked or modified since the issuance of the IRS determination letter provided to KFH and shall not be revoked or modified during the term of this Grant; and
- there is no issue presently pending before any office of the IRS that could result in any proposed changes to Grantees' tax-exempt status under the Code; and
- Grantee shall immediately notify KFH if Grantee's tax-exempt status is revoked, suspended or modified during the term of this Grant.

2. Expenditure of Funds

This Grant must be used for the project identified in the Grant Award Letter, as described in the Grantee's proposal and related correspondence, and may not be expended for any other purposes without KFH's prior written approval. If the Grant is intended to support a specific project or to provide general support for a specific period, any portion of the Grant unexpended at the completion of the project at the end of the period shall be returned immediately to KFH, unless otherwise agreed by KFH in writing. Grantee may not expend any Grant funds for any purpose that is not charitable or educational, for any political or lobbying activity, or for any purpose other than one specified in Section 170(c)(2)(b) of the Code. Grantee must obtain prior written approval from KFH for changes to budgetary allocations that amount to 10% or more of the total budget of the Grant award or for changes to the Grant period.

Grantee may not use any portion of this grant in connection with the enrollment of individuals in any Qualified Health Plan or non-Qualified Health Plan. If Grantee serves as a Certified Enrollment Entity or Navigator funded by the California Health Benefit Exchange (Covered California), Grantee will fully comply with any applicable state and federal statutes, regulations, and sub-regulatory guidance requiring disclosure of receipt of this funding to Covered California and consumers receiving application assistance from Grantee's personnel.

3. No Assignment or Delegation

Grantee may not assign, or otherwise transfer, its rights or delegate any of its obligations under this Grant without prior written approval from KFH.

4. Records and Reports

Grantee is required to keep a record of all receipts and expenditures relating to this Grant and to provide KFH with written reports summarizing the progress made, as detailed on KFH's reporting requirements outline. KFH may also require additional interim reports. Grantee's reports should describe its progress in achieving the purposes of the Grant and include a detailed accounting of the uses or expenditure of all Grant



**Kaiser Foundation Hospitals, Northern California Region
- Grant Agreement -**

funds. Grantee also agrees to provide any other information reasonably requested by KFH. If Grantee obtains any audited financial statements covering any part of the Grant period, Grantee shall provide a copy to KFH as well. Grantee is required to keep the financial records with respect to this Grant, along with copies of any reports submitted to KFH, for at least four years following the year in which all Grant funds are fully expended.

5. Required Notification

Grantee is required to provide KFH with immediate written notification of: (1) any changes in its tax-exempt status; (2) its inability to expend the Grant for the purposes described in the Grant Award Letter; (3) any expenditure from this Grant made for any purpose other than those for which the Grant was intended; (4) any modification of the budget, Scope of Work or timeline; and (5) any significant changes in Grantee's leadership or staffing.

6. Reasonable Access for Evaluation

Grantee is expected to actively participate in the evaluation of Kaiser Permanente's Community Benefit Program, including KFH's evaluation of Grantee's project within that program. At KFH's request, Grantee will permit KFH and its representatives to conduct site visits and have reasonable access during regular business hours to Grantee's files, records, accounts, personnel and clients or other beneficiaries for the purpose of making financial audits, verifications or program evaluations as KFH deems necessary or appropriate concerning this Grant award.

7. Publicity

Whenever possible, Grantee shall obtain KFH's prior written or oral consent of any proposed publicity concerning this Grant prior to the release of such publicity. When acknowledging this Grant, Grantee will incorporate the following text: "*The project is supported by Kaiser Permanente Northern California Community Benefit Programs.*"

KFH may include information regarding this Grant, including the amount and purpose, photographs provided by Grantee, Grantee's logo or trademark, or other information or materials about Grantee's organization and activities, in KFH's periodic public reports, newsletters, online channels, and news releases.

8. Right to Modify or Revoke Payments

Payments made under this Grant are contingent upon Grantee's compliance with the terms of this Agreement. KFH reserves the right to discontinue, modify or withhold any payments to be made under this Grant award or to require a total or partial refund of any Grant funds if, in KFH's sole discretion, such action is necessary: (i) because Grantee has not fully complied with the terms and conditions of this Grant, including without limitation, Grantee's loss of tax-exempt status or Grantee's use of Grant funds for purposes other than those designated; (ii) to protect the purpose and objectives of the Grant or any other charitable activities of KFH or the Kaiser Permanente Medical Care Program; or (iii) to comply with the requirement of any law, regulation, or regulatory agency policy applicable to Grantee, KFH or this Grant.

9. Termination

KFH may terminate this Grant for convenience upon 30 days' written notice to Grantee and may terminate this Grant immediately for the reasons specified in Section 8 or for Grantee's engagement in willful misconduct or negligence.



Kaiser Foundation Hospitals, Northern California Region
- Grant Agreement -

10. Independent Contractors

With respect to administration of this Grant, the parties understand and agree that each is at all times acting and performing as an independent contractor with respect to the other. Except as expressly set forth in this Agreement, neither party, nor any of its employees, shall be construed to be the agent, employee or representative of the other for any purpose, or liable for any acts or omissions of the other.

11. Compliance

Grantee shall (i) maintain, in full force and effect, all required governmental or professional licenses and credentials for itself, its facilities and its employees and all other persons engaged in work in conjunction with this Grant, and (ii) perform its duties and obligations under this Agreement according to industry standards and in compliance with all applicable laws. As an organization with numerous contracts with the federal government, KFH and its affiliates are subject to various federal laws, executive orders and regulations regarding equal opportunity and affirmative action. This Section constitutes notice that Grantee may be required to comply with the following Federal Acquisition Regulations (each a "FAR") at 48 CFR Part 52, which are incorporated herein by reference: (a) Equal Opportunity (April 2002) at FAR 52.222-26; (b) Equal Opportunity for Special Disabled Veterans, Veterans of the Vietnam Era, and Other Eligible Veterans (Sept. 2006) at FAR 52.222-35; (c) Affirmative Action for Workers with Disabilities (June 1998) at FAR 52.222-36, and (d) Utilization of Small Business Concerns (May 2004) at FAR 52.219-8. In addition, Executive Order 13495 concerning the obligations of federal contractors and subcontractors to provide notice to employees about their rights under Federal labor laws, or its successor, shall be incorporated herein by reference.

12. Miscellaneous

This Agreement shall be governed by the laws of the State of California. This Agreement may be executed in one or more counterparts, each of which shall be deemed to be one and the same instrument. Grantee may not assign any right, duty or obligation under this Agreement without prior written approval from KFH. Any change of ownership or control of Grantee shall be deemed an assignment. This Agreement shall be binding upon and inure to the benefit of the parties and their respective, permitted successors and assigns. This Agreement, including any exhibits and attachments (all of which are incorporated into this Agreement by this reference), is the entire agreement of the parties with respect to the subject matter herein, and supersedes any and all other agreements, promises, negotiations or representations, whether oral or written. This Agreement, including exhibits and attachments, may not be amended except in a writing signed by each party.

ACCEPTED AND AGREED by duly authorized officers of KFH and Grantee:

KFH:

Grantee:

Kaiser Foundation Hospitals, Northern California

Sacramento City Unified School District

By:

DocuSigned by:
Michelle Odell
E2118DDE69A54E0...
Michelle Odell

By:

Jorge Aguilar

Title: Public Affairs Director, South Sacramento

Title: Superintendent

Date: 12/10/2020

Date:

Kaiser Foundation Hospitals, Northern California Region – Communications Guidelines –

Congratulations on your Kaiser Permanente Northern California Region grant. We appreciate the opportunity to partner with you and to help others learn about your important work. Please review the information below concerning communications and publicity and contact your grant manager if you have any questions.

How to acknowledge your grant. To make it easy to communicate about your grant, we have prepared language describing our partnership. This language can be used for newsletters, websites, or other communications. ***Please use this description when acknowledging your Kaiser Permanente grant.***

Short credit:

The project is supported by Kaiser Permanente Northern California Community Benefit Programs.

Longer credit:

About the Kaiser Permanente Northern California Community Benefit Grants Program

Kaiser Permanente's community involvement uniquely pairs grant funding with 70 years of clinical expertise, medical research, and volunteerism to support prevention-focused, evidence-based programs that are expanding access to care and creating healthy environments. Kaiser Permanente recently awarded Sacramento City Unified School District a \$25,000.00 grant that will help more people in this community get access to the resources they need to lead a healthy life. For more information about Kaiser Permanente's work in the community, visit about.kaiserpermanente.org/community-health.

Logo. If you would like to use a Kaiser Permanente logo, please contact your grant manager. Tell them your preferred file type (JPEG or EPS) and color (blue or black). As a nonprofit organization, the Kaiser Permanente logo cannot be used on materials that imply endorsement of legislation or a candidate.

Promoting your Kaiser Permanente grant. Your new grant is an excellent time to tell the story of your important work—to your partners, the community, and the media. There are many ways to communicate, including via a press release, newsletter, Web site, social media, and donor communications. If you are interested in doing outreach or promotion, our communications team may be available to help. Please contact your grant manager to discuss this further.

Collecting stories about your work. Personal stories and testimonials are particularly effective ways to illustrate the value of your work—for fundraising, donor and board communications, and grant reports. The reporting requirements for this grant include capturing and relaying at least one story about your work, but we also appreciate your sharing stories with us at any point.

ICU Technologies Inc.

1382 Blue Oaks Blvd, Suite 110
Roseville, CA 95678 US
sales@icu-techinc.com
www.icu-techinc.com

[Signature]
10/14/2020



R21.01864

CMAS Estimate

ADDRESS

Sacramento City Unified School District
5735 47th Ave
Sacramento, CA 95824
United States

SHIP TO

Sacramento City Unified School District
Sacramento City Unified Warehouse
Attn: Jason Holland (District Lock Project)
3051 Redding Ave.
Sacramento, CA 95820
United States

CMAS ESTIMATE 1398

DATE 10/14/2020
EXPIRATION 12/18/2020
DATE

PROJECT NAME

Video System Product Stock

SKU	ITEM	QTY	PRICE	AMOUNT
	Notes The following eight lines of product consist of product being sold under ICU Technologies Inc. CMAS Contract Number 3-20-70-3865A	0	0.00	0.00
	WVS2531LN PANASONIC CAMERA	543	905.63	491,757.09T
	WVS4550L PANASONIC 360	70	1,035.95	72,516.50T
	19" MONITOR 19" Monitor	36	292.59	10,533.24T
	SFP-S10 Single Mode SFP Transceiver	292	128.67	37,571.64T
	NDR-240-48 DIN Rail Power Supply 240 Watt	170	94.31	16,032.70T
				Subtotal: 628,411.17
NSP	CANISTERNX300/4T CANISTER EXPANSION	36	257.41	9,266.76T
NSP	WJ-NXE30W Panasonic 8 Camera Expansion	12	399.55	4,794.60T
NSP	GBLC2-D1-03 LC to LC single mode jumper 3 METER	304	10.88	3,307.52T
				Subtotal: 17,368.88
	Notes The following five lines of product consist of product being sold under ICU Technologies Inc. CMAS Contract Number 3-20-84-0054E	0	0.00	0.00
	LNx-2012GN-SFP-T 20-port Industrial PoE	8	1,794.55	14,356.40T

LMP-2602G-SFP-T 26-Port 1U 19" Rackmount PoE+	11	1,893.35	20,826.85T
LMP-1204G-SFP 12-Port Industrial PoE+	14	1,545.65	21,639.10T
LMP-1002G-SFP 10-Port Industrial PoE+	116	1,036.45	120,228.20T
DIN-RACK-2U Din-Rail to 19" Rack	158	69.35	10,957.30T
			Subtotal: 188,007.85
Notes The following one line of product consist of product being sold under ICU Technologies Inc. CMAS Contract Number 3-20-70-3865B	0	0.00	0.00
WJ-NX3000/4000T4 PANASONIC NVR	36	2,256.34	81,228.24T
			Subtotal: 81,228.24
Notes The following one line of product consist of product being sold under ICU Technologies Inc. CMAS Contract Number 3-20-70-3865C	0	0.00	0.00
WV-Q202 RACK MOUNT BRACKET	36	20.89	752.04T
			Subtotal: 752.04
Notes The following one line is freight charges for all product listed in this quote across all CMAS Contract Numbers listed in this quote	0	0.00	0.00T
N/A ICU-SHIPPING Freight to customer location	1	4,100.00	4,100.00

Estimate Notes:

1. Email orders@icutechinc.com

SUBTOTAL	919,868.18
TAX	80,129.72
TOTAL	\$999,997.90

Accepted By

Accepted Date



TO: Mikhael Florez
 Supervisor Electronics / Locksmiths
 Sacramento City Unified School
 District
 (916)395-3970
 Mikhael-florez@scusd.edu

Project: Sacramento City USD – Video System Equipment Stock & Spares

Dear Mr. Florez,

As requested, we are submitting this proposal to provide video system equipment for Sacramento City Unified School District. This proposal is inclusive of the product only. Installation labor is not included.

Scope of Work:

ICU Technologies will provide the following video system equipment for this project:

Item	Description	Qty
WJ-NX300/4000T4	PANASONIC NVR	36
WV-Q202	NVR RACK MOUNT BRACKET	36
WVS2531LN	PANASONIC Full HD Vandal Resistant Outdoor Dome Network Camera	543
WVS4550L	PANASONIC 360-degree Outdoor Dome 5 Megapixel Network Camera	70
SFP-S10	Single Mode SFP Transceiver	292
NDR-240-48	DIN Rail Power Supply 240 Watt	170
LNX-2012GN-SFP-T	20-port Industrial PoE	8
LMP-2602G-SFP-T	26-Port 1U 19" Rackmount PoE+	11
LMP-1204G-SFP	12-Port Industrial PoE+	14
LMP-1002G-SFP	10-Port Industrial PoE+	116
DIN-RACK-2U	Din-Rail to 19" Rack	158
CANISTERNX300/4T	CANISTER EXPANSION	36
WJ-NXE30W	Panasonic 8 Camera Expansion	12
19" MONITOR	19" Monitor	36
GBLC2-D1-03	LC to LC single mode jumper 3 METER	304

Invoicing / Payment Terms:

ICU Technologies, Inc. will invoice at certain project milestones, including but not limited to the following:

- Delivery of Equipment
- Bi-weekly and Monthly Progress Invoices

Invoices are due upon receipt of invoice. If payments are not received within 30 days, services may be suspended and ICU Technologies, Inc will not be held responsible for any damages due to delays from such suspension.



SACRAMENTO CITY UNIFIED SCHOOL
DISTRICT FUSUS CORE INSTALLATION



TO: Jorge A. Aguilar
Superintendent
C/O Raymond Lozado
Sacramento City Unified School District
5735 47th Ave
Sacramento, CA 95824
United States

Dear Mr. Aguilar,

As requested, we are submitting this proposal to provide the Sacramento City Unified School District (SCUSD) Installation Services for Fusus cores.

ICU Technologies Inc. was formed by security industry experts that have a common passion for excellence. Our experienced staff has diverse backgrounds within IT, Security Consulting and Design, State, Local, Federal, K-12 and Higher Ed Government Security Sales and Installation. We pride ourselves in doing business with integrity and keeping our customer's best interest in mind first and foremost.

Our detailed process is centered around producing measurable and referenceable business outcomes for all parties involved. ICU is heavily invested in its people, processes, and partnerships.

We would like to personally thank you for taking the time to consider a partnership with our company. We look forward to the opportunity to earn your business!

Sincerely,

Brian Van Norman
Chief Executive Officer
ICU Technologies, Inc.



Statement of Work

ICU Technologies will provide installation services to install approximately eighty-five pre-configured Fusus cores at SCUSD campuses and facilities selected by the District.

ICU will request necessary network and connection details and information from SCUSD, and compile received information in order that Fusus may preconfigure Fusus cores to SCUSD’s desired locations.

ICU will work with SCUSD’s IT Group for IP address, and network switch port information at each location to streamline the installation process, ensuring rapid deployment.

Invoicing & Payment Terms

ICU Technologies, Inc. will invoice at certain project milestones, including but not limited to the following:

- Bi-weekly and Monthly progress invoices

Invoices are due upon receipt of invoice. If payments are not received within 30 days, services may be suspended and ICU Technologies, Inc will not be held responsible for any damages due to delays from such suspension.

Special Requirements

ICU Technologies, Inc will require the following to be provided by SCUSD.

- Assigned IT representative from SCUSD to provide access and information.
- Facility and IDF/MDF keys to be issued for access.
- Issuance of IP addresses, network switch port assignments, and existing video system(s) login information.
- Patch cables for Fusus cores.

Assumptions & Exclusions

ICU Technologies, Inc. services under this proposal are limited to those expressly specified. The following enhanced services may be desired or required, and if performed at SCUSD’s direction, will be charged at fees as mutually agreed:

- Changing or re-designing any project aspect or element previously submitted by ICU Technologies Inc. in compliance with this proposal, or previously approved by SCUSD, including but not limited to project description, scope, requirements, equipment, capabilities, facilities, contractors, plans, or designs.
- Preparation of operation and maintenance manuals (O&M’s) or construction as- built drawings.
- Production of security staffing and security services policies and procedures, standard operating procedures, response protocols, communication protocols, post orders, and RFP development and bidding support.
- Updating or enhancing the SCUSD’s existing policies and procedures including security services contracts and post orders
- Proposal is inclusive only of labor to install the pre-configured Fusus cores. Materials, equipment, parts of any kind are not included.
- If services beyond the above scope of work are required, additional service fees will also be required.

Accepted By: Sacramento City Unified School District

Name _____

Title _____

Signature _____

Date _____



1382 Blue Oaks Blvd, Suite 110
 Roseville, CA 95678
 www.icu-techinc.com

ADDRESS

Jorge A. Aguilar
 Superintendent
 C/O Raymond Lozado
 Sacramento City Unified School District
 5735 47th Ave
 Sacramento, CA 95824
 United States

SHIP TO

Jorge A. Aguilar
 Superintendent
 C/O Raymond Lozado
 Sacramento City Unified School District
 5735 47th Ave
 Sacramento, CA 95824
 United States

ESTIMATE

1507
 DATE 11/12/2020
 EXPIRATION DATE 01/15/2021

PROJECT NAME

Fusus Core Installation

GSA ESTIMATE

Contract Number 47QSWA18D003K

SIN	ITEM	QTY	PRICE	AMOUNT
334290	ICU-TECH1 Installation and service of access control and video surveillance field devices/systems.	248	115.70	28,693.60
334290	ICU-PM Manage and set schedule, coordinate with others, communicate system status.	24	146.85	3,524.40
334290	ICU-SE Design and system integration, software set up, oversight of installation by technicians.	8	155.75	1,246.00
				Subtotal: 33,464.00
	GSA-IFF Industrial Funding Fees	33,464	0.007556	252.85

Estimate Notes:
 1. Email orders@icu-techinc.com

TOTAL

\$33,716.85

Accepted By

Accepted Date



November 13, 2020

Ray Lozada
Director of Safe Schools
Sacramento City Unified School District
5735 47th Avenue
Sacramento, CA 95824

Dear Director Lozada,

ICU Technologies and Fūsus are honored that the Sacramento City Unified School District has selected our organizations to support your community safety initiatives by unifying all of your existing school security infrastructure into a single, cloud-based safety platform that will help Sacramento Schools maintain a safe, healthy, and secure learning environment for their students, teachers, and staff.

FūsusONE will provide the Sacramento City Unified School District with a Real Time Safety Platform that will unify disparate video systems, provide secure chat channels, provide panic alerts, incorporate IoT data, and enable emergency-only access to emergency responders if needed. The Fusus platform will help ensure administrators, teachers, and security staff have access to real time intelligence to ensure rapid and proportionate response to incidents whether handled by school staff or with the assistance of the Sacramento Police Department and other emergency responders.

Upon signing and execution of this contract we will begin with the integration of video within the entire District. The Fūsus project will include the deployment of up to eighty-five COREs to support all existing cameras and up to 200 future cameras.

1. System Deliverables to the Sacramento City Unified School District:
 - a. Provide and install access to all then-current and planned video feeds into fūsusONE (up to 1,500 video feeds)
 - b. Provide a total of eighty-five (85) CORES
 - c. Period of Subscription: 3 Years with option to renew for 2 more years for a total of 5 years
 - d. Provide full project management, setup, and training for fūsusONE and fūsusOPS
 - e. Provide necessary project management and implementation services for video feeds to be configured for fūsusONE application
 - f. Implement fūsusALERT for schoolwide panic alerting functionality at no additional cost (staff only, not students)
 - g. Implement fūsusCOMMS for schoolwide secure chat functionality (staff only, not students)
 - h. Support for mutual aid within all schools' physical security personnel and, at district's discretion, with local first responders
 - i. Implement optional direct connect to Sacramento Police Department Dispatch at no additional cost.
 - j. Provide a full solution warranty for the life of the agreement
 - k. Provide Phone (Tier 2) and onsite (Tier 3) technical support
 - l. Support for Mutual Aid with existing and future County and Local Agency Subscribers
 - m. The quote (Attachment A – Quotation 1395) provides details on the fūsusONE Software and CORE prices and part numbers

1382 Blue Oaks Blvd., Suite 110
Roseville, CA 95678
(530) 488-7200 Main
www.icu-techinc.com



2. Payment Terms:

- a. Payment Due to Commence the project—Covers 3 full years of service plus a one-time cost for (85) Cores totalling: **\$191,400**

3. Statement of Work: The following capabilities will be delivered to the Sacramento City Unified School District as part of this agreement.

Fūsus will:

- a. **fūsusONE:** Setup and implement Sacramento City Unified School District users, provide access to, and training on the fūsusONE enterprise data fusion and map-based situational awareness platform with up to 1,500 video sources and unlimited fūsus app (location alert) data sources throughout the District
- b. **fūsusCORE:** Provision at the discretion of Fūsus network engineers, and on behalf of the Sacramento City Unified School District, fūsusCORE(s) for live video sharing through fūsusONE.
- c. **fūsusVAULT:** The District’s fūsusONE subscription includes the investigator portal, fūsusVAULT to assist with secure data collection in support of its investigations.
- d. **fūsusOPS:** The District will have the ability to deploy the fūsusOPS smart-phone app for live video sharing from the field, viewing of video and to setup and transmit the location of teams for special events and critical incident management.
- e. **fūsusALERT:** For schoolwide panic alerting functionality (staff only, not students)
- f. **FūsusTIPS:** For teachers and, at discretion of district, designated school officials
- g. **fūsusCOMMS:** For schoolwide secure chat functionality
- h. Period of Subscription: 3 Years
- i. Standard Terms and Conditions of the Service are included (Attachment B).

Note: Additional CORE Light/Pro/AI Appliances can be purchased for \$300/\$600, respectively.

4. Bill of Materials Included with the Service: As part of the annual subscription price, each system will include the following: *fūsusONE SaaS with unlimited video alerts, access, and video download. fūsusCORE warranty and technical support for the life of the agreement.*

Subscription to fūsusONE comes with the following:

- a. Unlimited Users to the fūsusONE – Real-Time Crime Center in the Cloud (RTC³)
- b. Unlimited Access to the fūsusONE Dashboard for Sacramento City Unified School District designated users



- c. Unlimited fūsusOPS user licenses
- d. Setup of floor plans for locations provided by Sacramento City Unified School District in fūsusONE
- e. Technical Phone Support
- f. Full Warranty on all CORE devices, and system software
- g. Live U.S.-Based Phone Technical Support for the Life of the Agreement

5. Fūsus Technical Requirements:

- a. Camera live-sharing compatibility will be assessed for each school location prior to CORE delivery
- b. The District will designate a primary POC for the deployment of fūsusONE.
- c. CORE deployed locations will be required to provide a minimum network speed of .5mb/s per viewed camera for live video sharing through the system.

6. Termination for Convenience:

The Termination for Convenience Clause Asserts that the customer may, at its sole discretion, terminate the agreement with 30 days of notice to Fūsus. Services will be reimbursed on a pro-rated basis from the last day of the term through the remainder of the agreement. The cost of any unreturned or unserviceable fūsusCORE(s) will be deducted from the refund due on a \$600/CORE Pro, \$300/CORE Light basis.

We are privileged to work with you on this project. Should you have any questions, at any time, please feel free to call (415) 418-9001 or email me at buhler@icu-techinc.com

Respectfully,

Brian Uhler
Police Chief (Ret)

Approved (Signature): _____

By (Print Name/Title): _____

ICU Technologies Inc.
 1382 Blue Oaks Blvd, Suite 110
 Roseville, CA 95678 US
 sales@icu-techinc.com
 www.icu-techinc.com



Estimate

ADDRESS

Jorge A. Aguilar
 Superintendent
 C/O Raymond Lozado
 Sacramento City Unified School District
 5735 47th Ave
 Sacramento, CA 95824
 United States

SHIP TO

Jorge A. Aguilar
 Superintendent
 C/O Raymond Lozado
 Sacramento City Unified School
 District
 5735 47th Ave
 Sacramento, CA 95824
 United States

ESTIMATE # 1395

DATE 10/12/2020

EXPIRATION DATE 12/11/2020

PROJECT NAME

SCUSD Fusus

ACTIVITY	QTY	PRICE	AMOUNT
FUSE-ICU-S- 1001 FūsusONE SaaS - SaaS for 1 Year up to 1,300 Cameras CAD Integration, and UAV Integration - Year 1	1	46,800.00	46,800.00
FUSE-ICU-H- 1001 FususCORE Devices (85 units) - Year 1	1	51,000.00	51,000.00
FUSE-ICU-S- 1001 FūsusONE SaaS - SaaS for 1 Year up to 1,300 Cameras CAD Integration, and UAV Integration - Year 2	1	46,800.00	46,800.00
FUSE-ICU-S- 1001 FūsusONE SaaS - SaaS for 1 Year up to 1,300 Cameras CAD Integration, and UAV Integration - Year 3	1	46,800.00	46,800.00

Estimate Notes:

- 1. Email orders@icu-techinc.com

TOTAL

\$191,400.00

Accepted By

Accepted Date